



## SeaSide Key West Residences

SWC, INC.  
6410 Fifth Street, Suite 3  
Key West, FL 33040  
Attn: Sandy Walters

March 28, 2013

Dear Sandy,

As our current relationship comes to a close I find myself thinking back over the last ten years. It has been quite a journey. In 2003 or 2004 you were working to get our developer out of trouble with the State of Florida. In 2005 we inherited some of his issues and have been using your services ever since to bring them to a close beneficial to our property owners. Our relationship started with our need to separate ourselves from the developer issues that had nothing to do with our property at Seaside. Your use of your legal team including Luna Phillips to complete this separation was well thought out and in the end most effective. Proceeding from our now clean slate, with your help, we were able to move towards our ultimate goal of obtaining a mangrove-trimming permit. At first the Board of Directors and I were hoping to get a one-time permit to do some fairly heavy trimming and recover some of the lost ocean views. It was not thought possible to get an in perpetuity permit to be able to always keep the mangroves trimmed to a reasonable height. You have now accomplished that also.

Sandy, setting aside your wonderful team of staff, biologists and scientists and their terrific skills, my belief is your real skill lies in your ability to navigate our government systems and have developed a relationship with these people that comes to the direct benefit of your clients. We are in awe.

With Humble Regard

Niels C. Weise, LCAM  
SeaSide Key West Residences Home Owners Association, Inc.